

VIETNAM DAILY

[Market Commentary]

Securities and large caps weighed down on the overall market while trading volumes decreased

[Futures/ETFs]

Futures decreased in line with the cash market

[Market Movers]

SSI, HAG

October 19, 2023

	Index	Chg (%, bp)
Ho Chi Minh	1,087.85	-1.41
VN30	1,104.89	-1.84
VN30 futures	1,112.00	-1.16
Hanoi	223.45	-1.61
HNX30	460.54	-3.21
UPCoM	85.00	-1.11
USD/VND	24,545	+0.05
10-yr govt bond (%)	2.99	+13
Overnight rate (%)	0.77	+10
Oil (WTI, \$)	87.45	-0.99
Gold (LME, \$)	1,951.40	+0.20



Market Commentary

VNIndex 1,087.85P (-1.41%)
Volume (mn shrs) 615.7 (-29.0%)
Value (U\$m) 558.7 (-37.3%)

HNXIndex 223.45P (-1.61%)
Volume (mn shrs) 76.3 (-41.3%)
Value (U\$m) 58.8 (-43.8%)

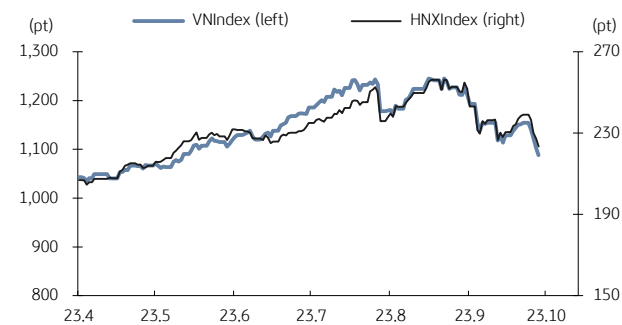
UPCoM 85.00P (-1.11%)
Volume (mn shrs) 32.8 (-43.2%)
Value (U\$m) 18.9 (-41.7%)

Net foreign buy (U\$m) +11.6

Securities and large caps weighed down on the overall market while trading volumes decreased. Foreign investors were net buyers, focusing on FPT Group (FPT, -1.08%), Sacombank (STB, -2.36%), and Hoa Phat Group (HPG, -1.25%). Recent developments in the real estate market show that the number of transactions is gradually increasing. In 3Q alone, the market recorded nearly 6,000 transactions, 1.5x 2Q and 2x 1Q. Real estate stocks like Novaland (NVL, +1.54%) and Dat Xanh Group (DXG, +1.29%) increased.

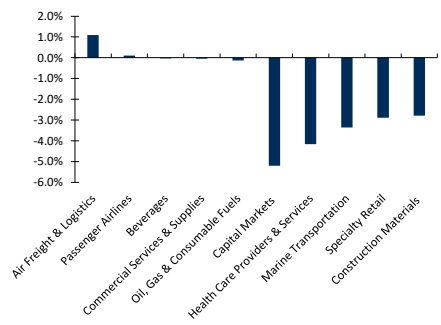
The latest report from Counterpoint said that total sales in the global smartphone market lost 8% YoY between July and September. Retailers like FPT Retail (FRT, -1.05%) and Digiworld (DGW, -4.11%) were upset.

VN Index & HNX Index



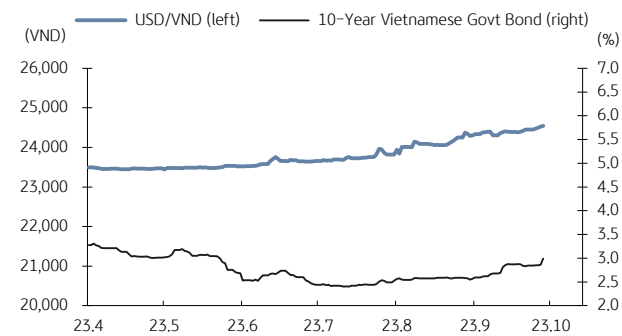
Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



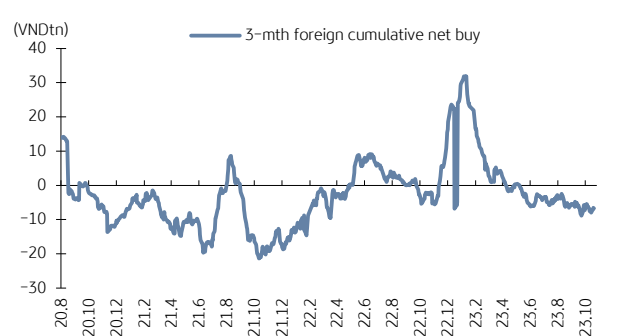
Source: Bloomberg, KB Securities Vietnam

USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



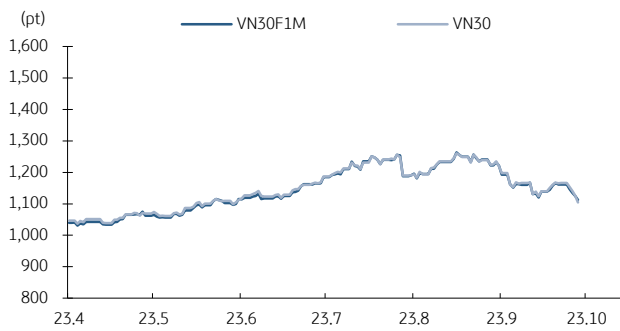
Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30	1,104.89P (-1.84%)
VN30 futures	1,112.0P (-1.16%)
Open	1,124.0P
High	1,125.3P
Low	1,111.0P
Contracts	265,008 (-8.2%)

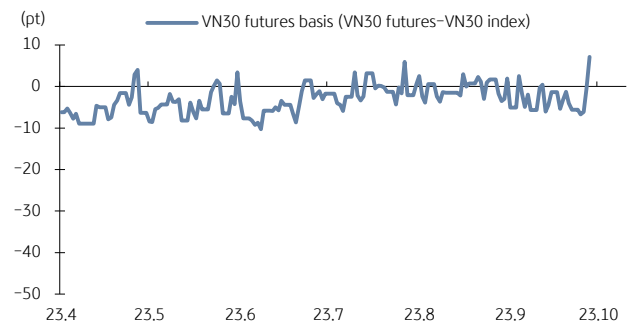
Futures decreased in line with the cash market. The basis recorded the intraday low -4.96bps in the early morning session and moved around 3bps throughout the session before closing at the intraday high of 7.11bps. Trading volumes were lighter.

VN30 futures & VN30 index



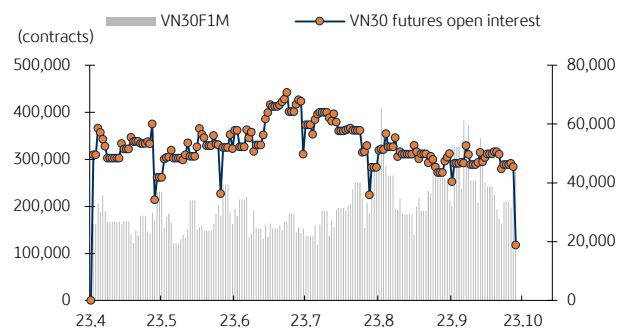
Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



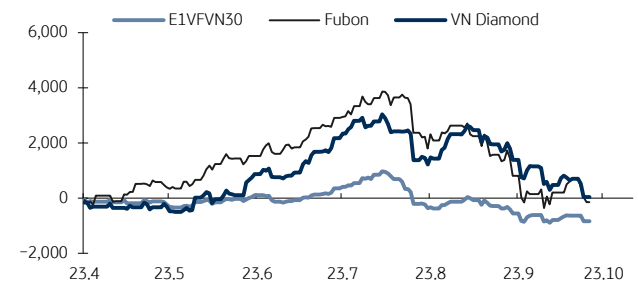
Source: Bloomberg, KB Securities Vietnam

VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

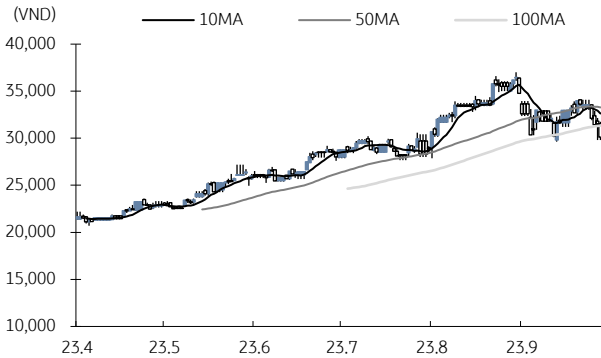
Vietnam ETFs – Changes in Fund Total Asset



Source: FinPro, KB Securities Vietnam

Market Movers

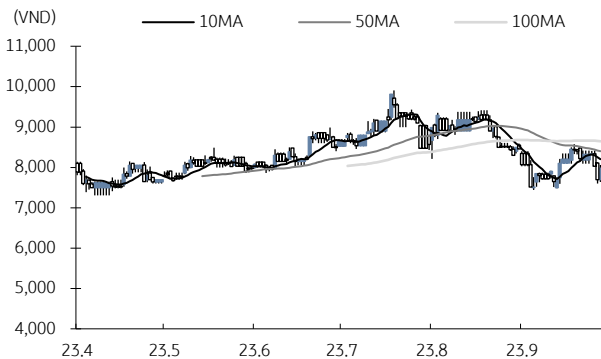
SSI Securities (SSI)



Source: Bloomberg, KB Securities Vietnam

- SSI closed down 4.6% to VND30,100.
- SSI disclosed its 3Q total operating revenue hit VND1,941 billion (up 44% YoY). Core business segments all recorded growth over the same period last year, and operating costs climbed 18% to VND653 billion. As a result, SSI reported a net profit of VND710 billion (up 113% YoY). 9M23 NPAT reached VND1,780 billion, temporarily leading the securities industry.

Hoang Anh Gia Lai JSC (HAG)



Source: Bloomberg, KB Securities Vietnam

- HAG closed up 3.64% to VND7,980.
- HAG announced September net revenue hit VND679 billion and 3Q estimated NPAT was VND324 billion (down 12% YoY). Accumulated in the first nine months of the year, HAG achieved VND710 billion in NPAT (down 20% YoY). This year, the company set NPAT objective at VND1,130 billion. After 9M23, it achieved 63% of the profit target.

KBSV Model Portfolio

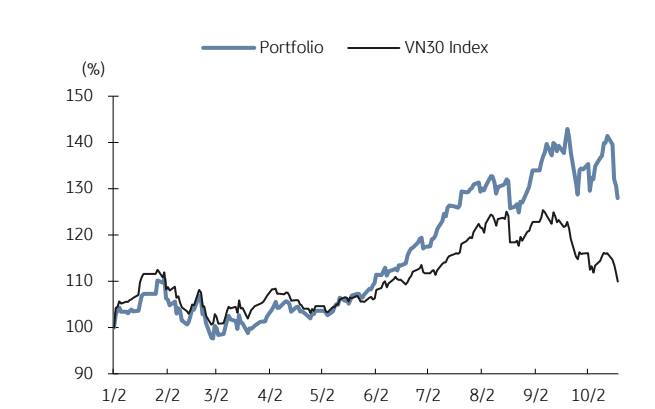
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-1.84%	-2.05%
Cum. return	9.92%	27.97%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/10/19	Tăng/giảm trong phiên (%)	Cumulative return (%)	Main investment catalysts
Maritime Bank (MSB)	23/09/05	12,650	-3.8%	-15.1%	<ul style="list-style-type: none"> - Cumulative NIM for last 4Q reached 4.26% thanks to favourable CASA and lending interest rates - Total credit growth is 13.2%YTD, outperforming the industry growth rate of 2.06% - Expected credit growth in 2023 to reach 17-20%
Coteccons (CTD)	23/10/02	49,200	-0.6%	2.9%	<ul style="list-style-type: none"> - Should account revenue and profits from the LEGO project at the end of 4Q23 - Has large amount of cash compared to other competitors - Has backlog source to ensure revenue
Kinh Bac (KBC)	23/10/02	29,350	-3.3%	-9.1%	<ul style="list-style-type: none"> - Expects to record sales for more than 160 ha of industrial land this year - Expects to complete the legal procedures for Trang Due 3 this year and record rental revenue from 2024
PV Drilling (PVD)	23/08/01	27,800	0.0%	9.0%	<ul style="list-style-type: none"> - Demand for rig rental increased sharply while supply tightened - Expectation of improvement in JU rig freight rates - Expect the domestic E&P market to be more vibrant from 2024
Dabaco (DBC)	23/09/05	19,800	-2.0%	-20.3%	<ul style="list-style-type: none"> - Pork price will continue to recover to around 65-68,000 VND/kg in the second half of the year - Input material prices often tend to decrease during El Nino, helping LNG margins improve - Expectation to record a profit of 150 billion VND from the Parkview project
TNG Inv. & Trading (TNG)	23/09/05	18,600	-4.1%	-7.9%	<ul style="list-style-type: none"> - Achieved positive business results in the first 7 months with expected growth of 18%- 20% in 2023 - Benefit from technology growth in key markets (USA, Japan) - The investment education segment maintains a high and stable growth rate
Hai An Transport (HAH)	23/09/05	34,800	-0.7%	-2.7%	<ul style="list-style-type: none"> - The decline in freight rates will slow down and revenue from the fleet will continue to maintain - Proposal to adjust the floor price of loading and unloading services at the port to increase by 10% - HAH is investing in 3 new ships with a total expected investment capital of up to 2,000 billion VND
Vinhomes (VHM)	23/10/02	42,500	-1.8%	-7.1%	<ul style="list-style-type: none"> - Continues to expand land bank at projects in Hai Phong, Long An, and Khanh Hoa - Updates strong business performance - Records good progress in launching and selling small-scale projects
PV Power (POW)	23/10/02	11,050	-1.8%	-6.0%	<ul style="list-style-type: none"> - Completes repairs and overhauls in power plants in 2023 - Stock prices are deeply discounted compared to valuation
Petro Technical (PVS)	23/10/02	37,600	-2.3%	-0.8%	<ul style="list-style-type: none"> - Expects the domestic oil and gas M&C segment to be more vibrant from 2024 - Has competitive advantage in the renewable energy M&C segment

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
FPT	-1.1%	49.0%	79.6
STB	-2.4%	22.4%	68.7
HPG	-1.3%	24.9%	51.3
PDR	-2.2%	6.9%	36.1
PVD	0.0%	21.2%	31.8
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
VCI	-6.9%	23.1%	-67.3
VNM	-3.4%	55.2%	-50.5
VHM	-1.9%	24.1%	-45.3
SSI	-4.6%	44.0%	-35.0
FUESSVFL	-1.5%	96.3%	-33.9

Source: FinPro, KB Securities Vietnam

Hanoi – Net foreign buys/sells

Ticker	Chg (%)	For. own (%,-1d)	Net buy (VND bn)
IDC	-4.9%	1.3%	15.1
HUT	-6.0%	1.7%	1.2
BVS	-0.4%	8.9%	1.1
PVS	-2.3%	20.5%	0.6
TIG	0.0%	12.6%	0.6
Ticker	Chg (%)	For. own (%,-1d)	Net sell (VND bn)
TNG	-4.1%	19.2%	-1.3
PVC	-2.8%	0.0%	-0.9
NVB	-5.3%	7.4%	-0.5
VIG	0.0%	1.4%	-0.1
CET	-6.2%	1.5%	-0.1

Source: FinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

Top 5 best performers	Chg (%)	Key stocks
Passenger Airlines	6.9%	VJC, HVN
Air Freight & Logistics	2.6%	TMS, SCS, STG, ASG
Containers & Packaging	-0.3%	TDP, SVI, MCP, TPC
Beverages	-0.9%	SAB, BHN, SMB, SCD
Hotels, Restaurants & Leisure	-1.7%	AST, VNG, DSN, DAH
Top 5 worst performers	Chg (%)	Key stocks
Capital Markets	-13.5%	SSI, VND, HCM, VCI
Construction & Engineering	-11.6%	DIG, HDG, VCG, PC1
Marine Transportation	-9.3%	VSC, VOS, SKG, VTO
Metals & Mining	-8.6%	HPG, HSG, NKG, KSB
Specialty Retail	-8.4%	MWG, FRT, CTF, HAX

Source: Bloomberg, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

Top 5 best performers	Chg (%)	Key stocks
Passenger Airlines	5.3%	VJC, HVN
Air Freight & Logistics	3.0%	TMS, SCS, STG, ASG
Hotels, Restaurants & Leisure	0.9%	AST, VNG, DSN, DAH
Household Durables	-1.1%	TTF, GDT, EVE, SAV
Containers & Packaging	-1.4%	TDP, SVI, MCP, TPC
Top 5 worst performers	Chg (%)	Key stocks
Capital Markets	-19.8%	SSI, VND, HCM, VCI
Machinery	-15.8%	TCH, HHS, SRF, SHA
Health Care Providers & Services	-15.0%	TNH, JVC, VMD
Beverages	-15.0%	SAB, BHN, SMB, SCD
Metals & Mining	-14.8%	HPG, HSG, NKG, KSB

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDbn, USDmn)	For avail (% -1d)	P/E(X)		EPS CAGR (%)	ROE(%)		P/B(X)		Performance(%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16.170)	409,242 (16.8)	22.5	40.2	37.8	14.7	3.6	3.6	1.4	1.4	-1.4	-7.1	-16.4	-19.7
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	198,705 (8.1)	26.6	5.4	5.0	35.9	20.6	18.7	1.0	0.9	-1.8	-10.6	-13.9	-11.5
	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	85,560 (3.5)	17.8	14.4	13.7	-7.6	11.9	11.4	1.6	1.5	-0.4	-2.9	-4.3	0.4
	NVL	NOVALAND INVESTM	45,853	86,712 (3.768)	356,635 (14.6)	31.3	-	-	6.7	-3.8	-0.7	0.7	0.7	1.5	-11.1	-23.7	-5.7
	KDH	KHANGDIENHOUSE	25,770	19,167 (833)	40,671 (1.7)	11.6	23.5	20.3	13.7	8.2	8.2	1.8	1.7	-0.2	-2.7	-5.7	21.0
	DXG	DATXANH GROUP	21,130	12,594 (547)	317,470 (13.0)	13.9	28.2	30.0	-	3.7	3.4	1.0	1.0	1.3	-12.3	-29.1	23.1
Banks	VCB	BANK FOR FOREIGN	67,686	378,305 (16.441)	88,209 (3.6)	6.3	14.3	12.1	11.7	22.7	21.3	2.8	2.3	-1.6	-1.7	-4.1	24.7
	BID	BANK FOR INVESTM	34,507	174,556 (7.586)	41,995 (1.7)	12.7	10.4	8.2	-5.3	19.0	19.6	1.7	1.4	0.5	-4.6	-11.1	4.1
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	114,618 (4.7)	0.0	6.1	4.6	14.3	14.8	16.4	0.8	0.7	-1.9	-5.7	-9.6	18.6
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	126,666 (5.2)	1.4	7.9	6.5	50.3	16.6	17.2	1.1	0.9	0.9	-3.4	-10.9	5.0
	VPB	VIETNAM PROSPERI	15,296	101,381 (4.406)	312,550 (12.8)	0.0	10.8	8.2	18.8	10.8	12.0	1.2	1.1	-4.7	-1.8	-2.1	19.8
	MBB	MILITARYCOMMERC	14,063	73,327 (3.187)	155,117 (6.4)	0.0	4.7	4.0	14.6	22.5	22.7	1.0	0.8	-0.6	-3.8	-7.1	18.7
	HDB	HDBANK	14,191	40,641 (1.766)	150,019 (6.1)	4.2	5.8	4.2	23.3	21.2	24.3	1.1	0.9	-0.3	0.0	-1.1	26.2
	STB	SACOMBANK	18,600	33,548 (1.458)	583,324 (23.9)	14.0	7.7	4.8	26.5	18.0	23.2	1.2	1.0	-2.4	-8.2	-12.9	28.9
	TPB	TIENPHONGCOMME	14,821	28,732 (1.249)	99,075 (4.1)	0.0	4.6	3.9	37.4	19.1	19.3	1.0	0.8	-0.6	-6.1	-15.2	6.8
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	110,646 (4.5)	0.2	15.4	9.3	27.3	10.4	15.7	1.4	1.2	0.9	-2.0	-12.3	-13.4
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	19,204 (0.8)	21.0	16.5	16.3	15.8	8.9	8.7	1.4	1.4	-1.6	-5.7	-8.7	-13.7
	BMI	BAOMINHINSURANC	20,227	2,439 (106)	3,068 (0.1)	14.2	-	-	9.1	13.4	-	-	-	-2.0	-7.2	-11.5	12.6
Securities	SSI	SSI SECURITIES C	20,676	19,947 (867)	969,133 (39.7)	55.4	25.4	20.6	-3.2	8.1	9.7	2.0	2.0	-4.6	-10.4	-16.9	70.1
	VCI	VIETCAP	21,154	9,108 (396)	258,088 (10.6)	71.9	22.1	16.4	-4.0	10.5	13.6	2.3	2.2	-6.9	-17.8	-26.5	50.1
	HCM	HOCHIMINH CITY	22,265	8,907 (387)	178,636 (7.3)	52.4	-	-	-19.0	-	-	-	-	-3.4	-14.1	-21.9	35.3
	VND	VNDIRECTSECURIT	6,983	5,734 (249)	605,766 (24.8)	27.2	19.9	14.9	36.3	7.9	10.2	1.6	1.5	-5.0	-13.2	-22.6	41.9
Consumer staples	VNM	VIETNAM DAIRYP	109,000	227,805 (9.900)	152,041 (6.2)	42.1	18.9	16.1	4.0	28.6	31.5	5.4	5.5	-3.4	-5.4	-9.5	-6.2
	SAB	SAIGON BEER ALCO	96,250	123,447 (5.365)	32,435 (1.3)	36.9	18.9	16.9	7.3	19.4	19.7	3.4	3.1	0.0	-0.9	-13.5	-18.2
	MSN	MASANGROUP CORP	79,250	111,712 (4.855)	124,141 (5.1)	16.5	45.7	27.3	-51.9	3.9	11.7	3.4	3.1	-2.8	-9.2	-15.9	-28.6
	HNG	HOANGANH GIA LA	12,450	13,801 (600)	7,964 (0.3)	48.8	-	-	-	-	-	-	-	-1.6	-4.2	-6.4	-12.0
Industrials (transport)	VJC	VIETJET AVIATION	131,800	69,042 (3,001)	109,781 (4.5)	11.0	71.9	30.5	-88.5	5.9	12.9	3.6	3.1	0.2	7.6	5.7	-4.0
	GMD	GEMADEPT CORP	33,100	9,976 (434)	108,184 (4.4)	10.8	9.6	18.0	-57.0	29.3	12.2	2.2	2.1	0.2	-0.9	0.9	43.0
	CII	HOCHIMINH CITY	22,600	5,398 (235)	182,726 (7.5)	38.4	30.2	19.3	65.7	2.4	3.8	0.7	0.7	1.0	-18.3	-30.3	17.8
Industrials (capital goods)	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	#N/A (#N/A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	-
	GEX	GELEXGROUP JSC	15,802	10,411 (452)	430,316 (17.6)	37.7	23.4	15.7	-14.4	3.5	6.7	-	-	-2.9	-7.0	-17.8	60.5
	CTD	COTECCONS CONSTR	54,900	5,438 (236)	50,329 (2.1)	3.6	17.2	16.9	-52.4	3.3	2.7	0.6	0.6	-0.6	-8.6	-7.0	99.4
	REE	REE	45,066	18,419 (800)	36,130 (1.5)	0.0	9.0	7.9	-4.5	14.7	15.2	1.3	1.1	-1.3	-5.2	-6.1	-4.1

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	Trading value (VNDmn, USDmn)	For avail (%, -1d)	P/E (X)		EPS CAG R (%)	ROE (%)		P/B (X)		Performance (%)			
							20E	21E		20E	21E	20E	21E	1D	1W	1M	YTD
Utilities	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	53,496 (2.2)	46.1	15.2	14.7	-17.5	19.3	17.0	2.9	2.7	-1.3	-4.8	-10.7	-3.2
	NT2	PETROVIETNAM NHO	22,850	6,578 (286)	16,191 (0.7)	31.4	10.8	8.7	-10.5	13.1	15.1	1.4	1.4	-1.5	-7.8	-14.2	-20.6
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	1,172 (0.0)	34.1	15.5	8.7	-5.1	5.9	10.3	0.8	0.8	-1.5	-4.6	-8.2	5.9
Materials	HPG	HOA PHAT GRP JSC	24,986	145,287 (6,314)	602,264 (24.7)	18.0	19.4	10.2	21.9	7.5	13.3	1.3	1.2	-1.3	-8.1	-15.8	31.7
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	148,911 (6.1)	36.5	11.0	7.7	-0.5	9.4	14.0	1.1	1.0	-0.8	-8.3	-8.7	-16.9
	DCM	PETROCA MAU FER	13,650	7,226 (314)	177,529 (7.3)	46.5	13.0	8.2	-4.5	12.0	17.6	1.4	1.3	-2.1	-10.6	-6.9	22.6
	HSG	HOA SEN GROUP	18,314	11,063 (481)	242,403 (9.9)	38.9	-	17.4	67.9	2.2	5.8	1.0	0.9	0.0	-13.7	-26.1	51.6
	AAA	ANPHAT BIOPLAST	12,864	3,138 (136)	29,892 (1.2)	97.2	-	-	17.2	-	-	-	-	-0.1	-9.7	-16.8	23.6
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)	41,569 (1.7)	4.6	14.4	12.9	-51.0	12.6	12.4	1.7	1.6	0.0	-4.6	-12.3	10.4
	PVD	PETROVIETNAM DRI	17,727	9,854 (428)	161,283 (6.6)	39.9	36.7	23.6	-11.9	4.6	7.5	1.1	1.0	0.0	-0.7	4.3	55.7
	PVT	PETROVIET TRANSP	17,900	5,793 (252)	147,717 (6.1)	35.9	9.3	9.0	2.2	15.2	14.1	1.3	1.2	-0.2	-7.9	1.7	22.5
Consumer discretionary	MWG	MOBILEWORLD INV	46,500	65,024 (2,826)	382,740 (15.7)	0.0	57.4	15.2	14.4	3.2	14.9	2.6	2.3	-3.8	-11.2	-22.5	0.2
	PNJ	PHU NHUAN JEWELR	65,625	19,895 (865)	34,682 (1.4)	0.0	14.1	12.1	2.4	20.3	21.1	2.7	2.4	-1.4	-5.1	-6.5	-15.6
	YEG	YEAH1 GROUP CORP	40,300	1,261 (055)	2,902 (0.1)	70.6	-	-	-	-	-	-	-	-6.8	-10.8	12.0	62.7
	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	76,233 (3.1)	30.3	-	27.0	-75.2	-12.4	23.8	6.2	5.1	-1.1	-2.1	8.0	56.7
Healthcare	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	24,151 (1.0)	34.6	12.9	16.0	41.2	15.2	12.2	1.9	1.8	-2.3	-5.3	-6.2	18.8
	DHG	DHG PHARMACEUTIC	100,300	13,114 (570)	3,863 (0.2)	45.4	13.3	12.4	10.7	25.4	23.8	3.1	2.6	-0.3	-4.7	-3.2	35.5
	PME	PYMEPHARCO JSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	-
IT	FPT	FPT CORP	49,275	61,301 (2,664)	271,704 (11.1)	0.0	19.2	15.7	15.5	26.9	28.2	4.8	4.8	-1.1	-4.6	-6.5	37.6

Source: Bloomberg, KB Securities Vietnam

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Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

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